

## Membership Fees - 2023/24

Over the past 2 months the Board and Executive Committee have been reviewing our membership fee structure and rates with a view to:

- Increasing rates to reflect the general trend in the RPI index since October 2019, the point at which rates were last increased.
- Simplifying our membership structure, taking the opportunity to eliminate some categories which now appear redundant.
- Harmonising fee levels as far as possible across our current three sports of Rugby; Squash and Tennis.
- Introducing the concept of multi-sports memberships where additional sports participation can be secured at reduced rates.
- Introducing the concept of a family membership, where additional family memberships are available at reduced rates.

Since our last fee increase in October 2019, RPI has increased by 29.6% (to June 2023), the fee increases we have landed on for 2023/24 are broadly in line with this increase, albeit overall on average they come out slightly lower at 27.6%. We have also introduced an early payment discount for annual fees that are paid before 30 September. Monthly Direct Debit options are available for all membership categories other than Social, Seasonal, Country and Junior Tennis only memberships.

The new rates (which come into effect from 1 September for Rugby and Squash; and 1 October for Tennis) are as follows:

### Sport participation membership rates

Membership Category	Membership Fee 2022/23	Membership Fee 2023/24	Actual increase from 2019	Early payment discount <sup>a</sup>
<b>A. Sport participation (First family member, main sport)</b>				
<b>Rugby</b>				
Senior (non-student), M&J (U7-U18)	£150.00	£192.00	28.0%	£20.00
Senior (non-student), M&J (U7-U18), paid by monthly DD	£12.50	£16.00	28.0%	
M&J U5/U6, student (tertiary education U23)	£70.00	£90.00	28.6%	£10.00
M&J U5/U6, student (tertiary education U23), paid by monthly DD	£6.00	£7.50	25.0%	
<i>NB: M&amp;J Siblings now covered under family membership structure.</i>				
<b>Squash</b>				
Senior (non-student), Junior (U7-U18)	£150.00	£192.00	28.0%	£20.00
Senior (non-student), Junior (U7-U18), paid monthly by DD	£12.50	£16.00	28.0%	
Junior U5/U6, student (tertiary education U23)	£70.00	£90.00	28.6%	£10.00
Junior U5/U6, student (tertiary education U23), paid monthly by DD	£6.00	£7.50	25.0%	
<b>Tennis</b>				
Year round - Senior (non-student)	£150.00	£192.00	28.0%	£20.00
Year round - Senior (non-student), paid by monthly DD	£12.50	£16.00	28.0%	
<i>The following additional tennis single payment memberships are available, but fall outside the family, multi-sport membership fee matrix</i>				
Senior - summer only (1 April to 30 September)		£150.00		
Senior - winter only (1 October to 31 March)		£50.00		
Country membership (individuals living more than 15 miles away) - year round		£90.00		
Junior aged 13-17 (inclusive)		£70.00		
Junior aged 6-12 (inclusive)		£50.00		
Junior Under 6		free		
<sup>a</sup> Applies if paid on or before 30 September each year.				

## Family/multi-sport membership matrix

Family membership <sup>b</sup> matrix (includes dependents up to age 23)					
	<b>Number of family members</b>				
Number of sports played	1	2	3	4	5
1	£192.00	£96.00	£48.00	£24.00	£24.00
2	£288.00	£144.00	£72.00	£48.00	£48.00
3	£336.00	£168.00	£96.00	£72.00	£72.00
If the annual fee is paid before the early payment date <sup>a</sup> for the principal sport, the following discounted rates apply:					
	<b>Number of family members</b>				
Number of sports played	1	2	3	4	5
1	£172.00	£86.00	£43.00	£21.50	£21.50
2	£258.00	£129.00	£64.50	£43.00	£43.00
3	£301.00	£150.50	£86.00	£64.50	£64.50
<sup>a</sup> Applies if paid on or before 30 September each year.					
<sup>b</sup> All Family memberships paid as a one-off annual fee will receive a £10 credit on their club card.					
If paid by monthly direct debit, the following rates are applicable:					
	<b>Number of family members</b>				
Number of sports played	1	2	3	4	5
1	£16.00	£8.00	£4.00	£2.00	£2.00
2	£24.00	£12.00	£6.00	£4.00	£4.00
3	£28.00	£14.00	£8.00	£6.00	£6.00

When signing up for a family membership a credit of £10 will be added to the lead family member's club card.

The new membership rates for non-sport participators are:

Membership Category	Membership Fee 2022/23	Membership Fee 2023/24	Actual increase from 2019	Early payment discount <sup>a</sup>
<b>B. Non-participating memberships</b>				
Social + Partner	£72.00	£90.00	25.0%	£10.00
Social	£60.00	£75.00	25.0%	£5.00
Vice President + Partner <sup>c</sup>	£168.00	£216.00	28.6%	£20.00
Vice President + Partner, paid by monthly DD <sup>c</sup>	£14.00	£18.00	28.6%	
Vice President <sup>c</sup>	£144.00	£192.00	33.3%	£20.00
Vice President, paid by monthly DD <sup>c</sup>	£12.00	£16.00	33.3%	
Life membership (Patron) <sup>c</sup>	n/a	£2,000.00	n/a	
<sup>a</sup> Applies if paid on or before 30 September each year.				
<sup>c</sup> VP and Patron packages include tickets for 6 home matches.				

With our memberships for non-sport participators, the Vice President and Patron categories will continue to include 6 tickets to home league fixtures.

Match day admittance this season will be £10. Season tickets covering all 13 home league fixtures will be available for £100, with Vice Presidents being able to "upgrade" their 6 match day tickets to a season ticket covering all 13 home fixtures for £50. Pre-match lunches are available at £30/head (including match admittance).

Membership forms are presently being updated. Existing direct debits will be changed from September.